

**NIBS Workshop – 15 to 16 September 2021**  
Hosted by the University of Nottingham via MS Teams

**Tuesday 14 September**

“Fragile Self-esteem” - lecture by George Loewenstein, the Herbert A. Simon University Professor of Economics and Psychology at Carnegie Mellon University. Venue: University of Nottingham / online. Time: 4pm to 5pm

**Wednesday 15 September**

From 12.50	<b>Teams Space Opens</b>
13.00 – 13.10	<b>Welcome by Chris Starmer, Director of NIBS</b>
13.10 – 14.30	<p><b>Presentation Session 1</b></p> <p><b>Andrea Isoni</b> – Why do people pay not to go to the gym?  <b>Richard Mills</b> – Time allocation and bracketing behaviours</p>
14.30 – 14.50	<b>Refreshment Break</b>
14.50 – 16.10	<p><b>Presentation Session 2</b></p> <p><b>Sarah Bowen</b> – Nudging self-reports of adherence  <b>Merle van den Akker</b> – Mobile Payments: Salience vs. Simplicity</p>
16.10 – 16.30	<b>Refreshment Break</b>
16.30 – 18.10	<p><b>Presentation Session 3</b></p> <p><b>Prachi Hejib</b> – Can mere guidance shift investment decisions?  <b>Bob Sugden &amp; Stefania Sitzia</b> - Choice overload and asymmetric dominance: experiment and theory</p>

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**Thursday 16 September**

From 12.50	<b>Teams Space Opens</b>
13.00 – 14.20	<p><b>Presentation Session 4</b></p> <p><b>Orestis Kopsacheillis</b> – The Description - Experience gap in cooperation</p> <p><b>Andrew Colman</b> – Effect of Repetition on Asymmetric Dominance Effects in Decisions and Games</p>
14.20 – 14.40	<b>Refreshment Break</b>
14.40 – 16.00	<p><b>Presentation Session 5</b></p> <p><b>Ted Turocy</b> – The determinants of consumer engagement: valuing engagement</p> <p><b>Mengjie Wang</b> – The determinants of consumer engagement: a price prediction approach</p>
16.00 - 16.20	<b>Refreshment Break</b>
16.20 – 17.40	<p><b>Presentation Session 6</b></p> <p><b>Jiwei Zheng</b> – Compound games, focal points, and the framing of collective and individual interests</p> <p><b>Lara Suraci</b> – Delegation Preferences: Computers vs Humans</p>
17.40 – 17.45	<b>Closing Remarks and Thanks</b>